



Paving the Way for Flexibility: Scaling Value with Emerson's Subscription Automation Solutions

Learn how to maximize value using
Emerson's subscription software offerings





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KEY BENEFITS OF A SUBSCRIPTION MODEL



Continuous Innovation and Regular Updates

Capitalize on regular software updates and rapid access to the latest innovations. You will have access to the most recent product updates during the subscription term.



Enhanced Flexibility and Scalability

Improve access and scalability of technologies as your business grows or changes.



Easy License Management

Through Guardian, you will be able to easily manage, monitor usage and scale-up all your subscriptions from one convenient location.



Customer Success and Services

Our Customer Success team will partner with you to guide your journey from onboarding to adoption and scaling.



Reduced Barrier to New Technologies

Reduce initial investment cost and get access to more technologies faster.



Accelerated Return on Investment

Simplify budgeting and financial planning by aligning spend to value creation.



Agile Compliance and Security

Our subscription model provides faster access to the latest version of our software, which can help you minimize system compliance and security risks.

A subscription model offers a multitude of benefits, including enhanced flexibility, cost savings and access to the latest technology.

PORTFOLIO EXPANSION: CURRENT AND UPCOMING SUBSCRIPTION PRODUCTS FOR YOUR INDUSTRIAL AUTOMATION NEEDS

We recognize the growing importance of software in industrial automation. Our software brands, including DeltaV™, AMS, and Guardian play a crucial role in operations management, asset performance, and automation control.

Select subscription offerings are available for these leading brands and complement the existing portfolio of perpetual offerings.

The subscription software products available under DeltaV, AMS, and Guardian are:

DeltaV Distributed Control System (DCS)

- DeltaV Mobile
- DeltaV PredictPro
- DeltaV InSight
- DeltaV Neural
- DeltaV Adapt
- DeltaV Alarm Help
- DeltaV Alarm Mosaic
- DeltaV Simulate Multi-Node
- DeltaV Edge Environment
- DeltaV PK Flex Controller
- DeltaV Flex System
- DeltaV Spectral PAT
- DeltaV Predictive Maintenance
- DeltaV Integrated Patch Management
- DeltaV Virtual Studio

DeltaV Manufacturing Execution System (MES)

DeltaV SCADA Systems

- DeltaV SaaS SCADA

DeltaV Operations Management Software

- DeltaV AgileOps
- DeltaV Mimic
- DeltaV Process Specification Management
- DeltaV Process Risk Assessment
- DeltaV Recipe Transfer Management
- DeltaV Real-Time Scheduling
- DeltaV Discrete Event Simulation

Energy Logistics Software

- Order-to-Cash & Transaction Management Software
- Scheduling Software for Pipelines & Terminals
- Pipeline Management Software
- Integrity Management Software

AMS

- AMS Device Manager Data Server
- AMS Optics
- AMS Machinery Manager
- AMS Machine Works

DELTAV™

AMS

GUARDIAN™

EMBARKING ON THE VALUE JOURNEY: GUIDED BY CUSTOMER SUCCESS



Onboarding and Training

We aim to deliver an effortless onboarding experience, allowing your team to quickly scale value - all coordinated by our customer success team. This includes onboarding guides, webinars, training materials, and personalized onboarding sessions. The customer success team will engage with you to guide you through onboarding each step of the way.



Guided Value Journey

We can generate a tailored Customer Journey Map for you and follow it step-by-step together. Your customer success manager will help you maximize value from your investment. This includes defining and quantifying outcomes.



Proactive Partnership

Your customer success team will partner with you from onboarding to scaling, providing proven insights and expertise to assist you in optimizing your subscription and predicting challenges before they happen.

Onboarding

Adopting

Optimizing

Scaling

ADDRESSING YOUR QUESTIONS: FREQUENTLY ASKED QUESTIONS (FAQS) ABOUT THE SUBSCRIPTION-BASED MODEL

1. Can I continue to use my existing perpetual licensing?

- Yes. You may continue using perpetual software licenses on the software version you purchased. Future versions of certain products may also be licensed on a perpetual basis. Please refer to the product-specific documentation, including product data sheets, for more details on each subscription product offering.

2. Will my current infrastructure be compatible with subscription software capabilities as they become available?

- As long as the version of the software supports both subscription and perpetual licenses, then both licensing models can be used concurrently on the same system.

3. Will my current hardware and infrastructure be compatible with the new subscription-based software?

- Yes. Provided you are using a version of the software that supports subscription licensing, there will be no impact on compatibility with current infrastructure when you transition an existing perpetual license to a subscription-based license.

4. Will my next DCS or SIS purchase require subscription licenses?

- No. For critical component systems, you have a choice to select subscription licensing or perpetual licensing.

5. How will the behavior of my subscription software product be affected upon expiration of the current subscription term?

- The behavior of software products upon expiration of the current subscription term will vary by product. Please refer to the product-specific documentation, or reach out to your local representative for more details.

6. Will the subscription model include access to all future software updates?

- Yes. A software subscription will include the right to receive and use updates to the licensed software that are made available during the term of the subscription.

In addition, our subscription software includes standard support which includes:

- Access to software downloads
- Software maintenance, including hotfixes and patches
- Access to technical support, including 24/7 call support



Go Boldly™

Contact your local representative for more information.

Contact Us

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