



April 26<sup>th</sup>, 2022

**Re: Price Surcharge Adjustment Notification, effective May 1<sup>st</sup>, 2022**

Dear Valued Customers,

Over the past several months, we have been committed in meeting your needs as reliably and efficiently as possible against unprecedented market and factors of production. Unfortunately, we remain concerned by evolving critical supply chain disruptions, material availability and logistics costs in the global network. Through detailed planning and extraordinary efforts, we continue to ship and deliver products to our customers in a timely manner. However, despite all mitigation efforts, the current global component cost increases are leading us to enact new prices.

Emerson will be implementing a price adjustment of 5.2% on all AVENTICS™, ASCO™ and TopWorx™ products as of May 1st, 2022. All price increases will be reflected on quotations dated May 1, 2022 or after, and will accordingly affect all subsequent orders placed.

Again, we thank you for your business and appreciate your continued support and understanding during these uncertain times. Our goal is to continue offering our customers competitive pricing, the highest quality and outstanding service. We will continue to seek reliable and best-cost sources of supply and make every attempt to offset these unique costs as market conditions improve.

Please feel free to contact your Emerson regional Sales Director or our Customer Service Team with any questions and concerns you may have.

Respectfully,

Joerg Brahm  
Vice President Sales Europe